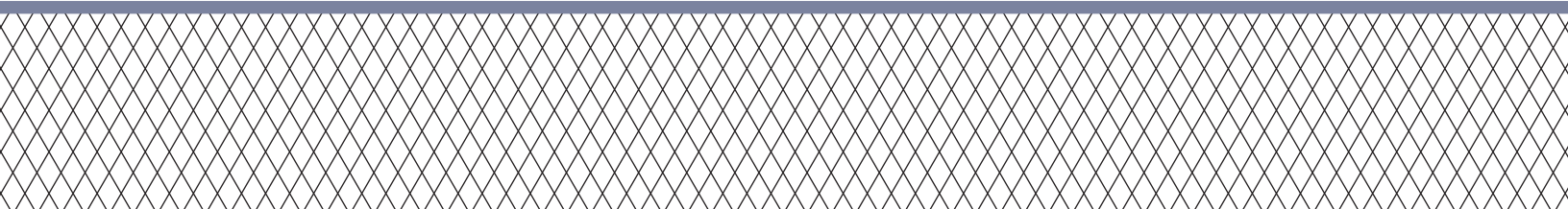




Industrial & Logistics



NEWMARK



EXPERTISE THAT
TAKES YOU FURTHER

At Newmark, our Industrial & Logistics platform offers a streamlined, strategic approach to meeting the diverse needs of industrial tenants, property owners and investors.

Our expert team combines international market knowledge with the power of local insight. The result is an unmatched track record in every aspect of industrial services, from supply chain strategy to the buying, selling, financing and management of industrial assets. Our sophisticated data analytics capabilities provide broad and deep insight, while our collaborative, forward-looking approach delivers solutions tailored to our clients' unique needs, now and in the future.



**TAILORED SERVICES,
STRATEGIC SOLUTIONS**

From assessing market conditions to managing supply chain requirements, we take a dynamic, individualized approach to keeping operating costs lean and decision-making streamlined. Our strategic solutions are tailored to every type of industrial client.

Tenant Representation

For tenants, we offer coordinated analysis of current leases and are adept at spotting efficiencies when it comes to relocations, renewals and restructuring. From midsize firms and private equity businesses to Fortune 500 enterprises, we help a diverse range of clients assess risk and make sound decisions. We analyze and anticipate the impact of market conditions with an eye to your unique needs, creating solutions with vision.

Owner Representation

For owners, our team brings an intimate understanding of how industrial tenants tick. That's how we equip our clients with the insight—and foresight—to optimize investments on every level, from marketing to income potential.

Investment Sales

Our team also specializes in investment sales, bringing experience and ingenuity to building acquisitions, dispositions and built-to-suit assignments. When it comes to optimizing asset value, our clients benefit from both our nuanced market knowledge and our relationships with institutional and private capital buyers and sellers.

Our complete suite of services includes:

- Tenant and Landlord Representation
- Logistics Evaluation
- Buyer and Seller Representation
- Project and Construction Management
- Property Management
- Financial and Economic Incentives
- Strategic Planning
- Financial Analysis
- Building Repositioning
- Facility Assessment
- Drive Time Studies, Geographic Searches and Zoning Issues



CONSULTING

From strategy to implementation, our business and real estate consulting platform, Global Strategy, offers multidisciplinary solutions across Portfolio Strategy, Workplace Strategy & Human Experience; Location Strategy & Site Selection; and Economic Incentives Advisory.

Our expertise encompasses the broad trends and operational nuances of global supply chains, giving us the know-how to solve the complex manufacturing and distribution challenges that impact real estate and facilities decisions.

We specialize in:

- Facility Network Modeling and Strategy
- Portfolio, Asset Assessment and Planning
- Location Strategy and Site Selection
- Labor Market Analysis and Due Diligence
- Warehouse Operational Improvement
- Industrial Facility Operational Planning and Design
- 3PL Strategy and Service Provider Selection
- Equipment Specifications and RFP Support
- Facility Workplace Strategy
- Economic Incentive Advisory and Execution



**KEEN INSIGHTS,
BROAD CAPABILITIES**

Every aspect of our comprehensive approach is powered by our proprietary data technology, where our versatile expertise and nimble mindset meet targeted research and analytics. Armed with the right insight, our experts consistently anticipate and cultivate the knowledge necessary to meet our clients' ever-evolving needs.

Our capabilities range from individual services to integrated offerings that encompass consulting, brokerage and capital markets services, and project management services. That's why we're uniquely equipped to address the specific challenges of industrial tenants, owners and investors, from loading bay requirements to environmental and zoning regulations.

Whether a client is expanding, contracting, consolidating or upgrading their facilities, we're here to develop the most effective strategy, from financing and transaction to execution.

Agency Services:

- Leasing Advisory
- Valuation and Due Diligence
- Financial Modeling
- Entitlement
- Design and Construction
- Property Management
- Investment Sales
- Debt and Equity

Occupier Services:

- Site Selection
- Build to Suit
- Retrofit Expansion
- Valuation
- Financial Analysis
- Disposition
- Architecture
- Design
- Debt and Equity
- Strategic Planning
- Project Management

We transform untapped potential into limitless opportunity.

At Newmark, we don't just adapt to what our partners need—we adapt to what the future demands.

Since 1929, we've faced forward, predicting change and pioneering ideas. Almost a century later, the same strategic sense and audacious thinking still guide our approach. Today our integrated platform delivers seamlessly connected services tailored to every type of client, from owners to occupiers, investors to founders, and growing startups to leading companies.

Tapping into smart tech and smarter people, Newmark brings ingenuity to every exchange and transparency to every relationship.

We think outside of boxes, buildings and business lines, delivering a global perspective and a nimble approach. From reimagining spaces to engineering solutions, we have the vision to see what's next and the tenacity to get there first.



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Russia
Spain
Switzerland
United Kingdom

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New Zealand
Philippines
Singapore
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