

SELF STORAGE

MEET OUR TEAM

Newmark Knight Frank Valuation & Advisory's (V&A) Self Storage practice is dedicated to providing best-in-class valuation and consulting services for all self storage property types. We complete assignments for a wide variety of complex assets, ranging from individually owned non-climate controlled facilities to large Class A properties in urban core locations. The Self Storage team is adept at managing projects for single properties as well as large portfolios in markets across the United States, Canada and Latin America.

The team's core disciplines far surpass those of traditional valuation services, and all services are implemented from start to finish by our subject experts, each of whom possess significant experience valuing and analyzing self storage properties.

OUR CORE DISCIPLINES

Valuation: The self storage industry is highly fragmented, but REIT and public company ownership continues to grow quickly. We keep up to date with how market participants view the asset class in regards to the various metrics which go into valuing a storage property, and we proceed with the appropriate valuation approach to each asset.

Market Studies: A key component of both development and investment activity is understanding the market where a property is located. We have the data, knowledge and experience required to provide market participants with the information they need.

Feasibility Analyses: With our expansive database, experienced personnel and substantial market knowledge, we effectively provide insightful feasibility analyses to help the developer, lender and other parties involved with a development project make informed decisions.

Financial Reporting: We seamlessly fulfill clients' financial reporting requirements, such as purchase price allocations, without seeking assistance from outside parties.

Litigation: Our experts view this role from a strategic perspective, which provides a greater depth and wider scope than typical litigation services.

Portfolio Analytics: We ensure comprehensive due diligence by supplementing traditional analytics with benchmarks against industry averages and trends.

Property Tax: By gaining an understanding of every aspect of a property's operations, we are able to deliver tax strategies tailored for maximum effectiveness.



FOR MORE INFORMATION:

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Newmark Knight Frank Valuation & Advisory is a leading industry innovator, comprising an extensive team of the most trusted and recognized names in the valuation sector. Headquartered in New York and Houston, Newmark Knight Frank's V&A professionals serve clients from more than 60 offices throughout the Americas. Our valuation and advisory practice is supported by Newmark Knight Frank's industry-leading offerings including research, leasing, corporate advisory services, capital markets, consulting, project and development management, and property and corporate facilities management services—allowing us to add significant value for clients that goes beyond mere reporting.