

# RESIDENTIAL DEVELOPMENT

## MEET OUR TEAM

Newmark Knight Frank Valuation & Advisory's (V&A) Residential Development group serves active residential development markets, assisting clients in acquisition, disposition, development, financing, underwriting and investment decisions relating to development properties. Our experts work with lenders, both institutional and private, as well as investors, builders, and developers. We utilize a variety of valuation methods, including detailed cash flow analysis, and leverage the best data sources to support our clients in making well-informed decisions.

Newmark Knight Frank V&A's Residential Development practice members are among the most trusted professionals in this challenging and ever changing sector, led by a specialist who has been providing clients with valuation, consulting and expert testimony proficiency for more than 25 years.

The Residential Development team offers a comprehensive suite of appraisal services, including:

- Valuation
- Consulting
- Acquisition and Development
- Absorption Analysis
- Builder Line of Credit
- Market and Feasibility Studies
- Financial Reporting
- Highest and Best Use
- CDD, Bond and Infrastructure Development Modeling
- Litigation Support
- Property Tax

## EXPERIENCE THAT COUNTS

Residential development land is one of the most complex asset classes to value. Newmark Knight Frank V&A Residential Development has worked through the economic cycles that have impacted the values associated with the accompanying development cycles. Our detailed valuation and market analysis includes cash flow modeling from the entitlement process, through the development process, to the sell-out analysis. In addition, we offer analysis of vertical construction for builder lines of credit and residual land analysis.

The Residential Development group provides valuation and advisory services for a wide range of property types, including:

- Detached Residential
- Attached Residential (Townhouse/Condominium)
- Finished Lots (Partially Developed, Remaining Inventory, Excess Land)
- Master Floor Plan
- Raw Land
- Infill Development
- Single-Family Build-to-Rent
- Subdivisions
- Urban Redevelopment
- Master-planned Communities/PUD's
- Mixed-use Projects



### FOR MORE INFORMATION:

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Newmark Knight Frank Valuation & Advisory is a leading industry innovator, comprising an extensive team of the most trusted and recognized names in the valuation sector. Headquartered in New York and Houston, Newmark Knight Frank's V&A professionals serve clients from more than 60 offices throughout the Americas. Our valuation and advisory practice is supported by Newmark Knight Frank's industry-leading offerings including research, leasing, corporate advisory services, capital markets, consulting, project and development management, and property and corporate facilities management services—allowing us to add significant value for clients that goes beyond mere reporting.